



April 1, 2020

**RE: GCT Canada: Terminal Gate Efficiency Fee Overview - Reminder**

Following industry feedback and pilot program results, on May 1, 2019, GCT announced the new Terminal Gate Efficiency Fee structure, including:

1. Implemented the normalized, cost-neutral, \$48 truck reservation fee to all day and night appointments for full containers, permanently.
2. Removed the reservation fee for all empty container transactions.
3. Continued to incentivize double-ended moves with a 10% rebate for drayage companies that complete more than 100 moves in a month and achieve over 40% double-ended moves. Since then, there has been significant growth in the proportion of double-ended moves and the number of companies qualifying for the rebate. As of December 2019, GCT paid out over \$80,000 in incentive rebates.

When the new Terminal Gate Efficiency Fee structure was announced, in order to ensure predictability for the industry, GCT indexed the fee increases to labour costs. As such, please note that as of April 1, the 2020 Terminal Gate Efficiency Fee is \$49.50.

GCT is always looking for ways to optimize our service in the gateway and improve our service to supply chain partners. If you have questions or feedback, please contact our Operations Support Team at [operations-support@globalterminals.com](mailto:operations-support@globalterminals.com) or 1-888-342-3385.

We also want to recognize the efforts of everyone to keep the supply chain moving in these unprecedented times. Thank you for your cooperation and partnership. Please stay safe and stay healthy.